



# When one party is willing to rely on the actions of another party it is considered to be trust!

- All human actions are based on trust
- You feel your interests are protected
- You do not have any danger of loss
- You can believe on what has been committed
- Trust is a measure of of belief in the honesty, fairness or benevolence of the another party







#### IMAGE

...what others feel and perceive about you!!

The Management of positive Image is

**Public Relations** 

PUBLIC RELATIONS IS A SUSTAINED, PLANNED AND DELIBERATE COMMUNICATION, BASED ON TRUTH, TO PROJECT RIGHT IMAGE OF THE ORGANISATION.

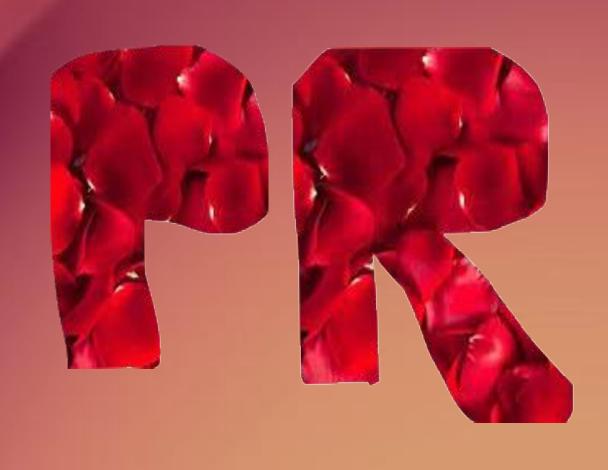
Public Relations is a decision-making management practice tasked with building relationships and interests between organisations and their publics based on the delivery of information through trusted and ethical communication methods.



## Public Relations, Media and Advertising...the connect!

- Basics are common
- Communication skills required
- Creative minds needed
- PR-Using Advertising
- Advertising Agencies exploring PR opportunities
- PR skills help journalists
- Journalism knowledge makes you better PR person

Public Relations is a way of life!





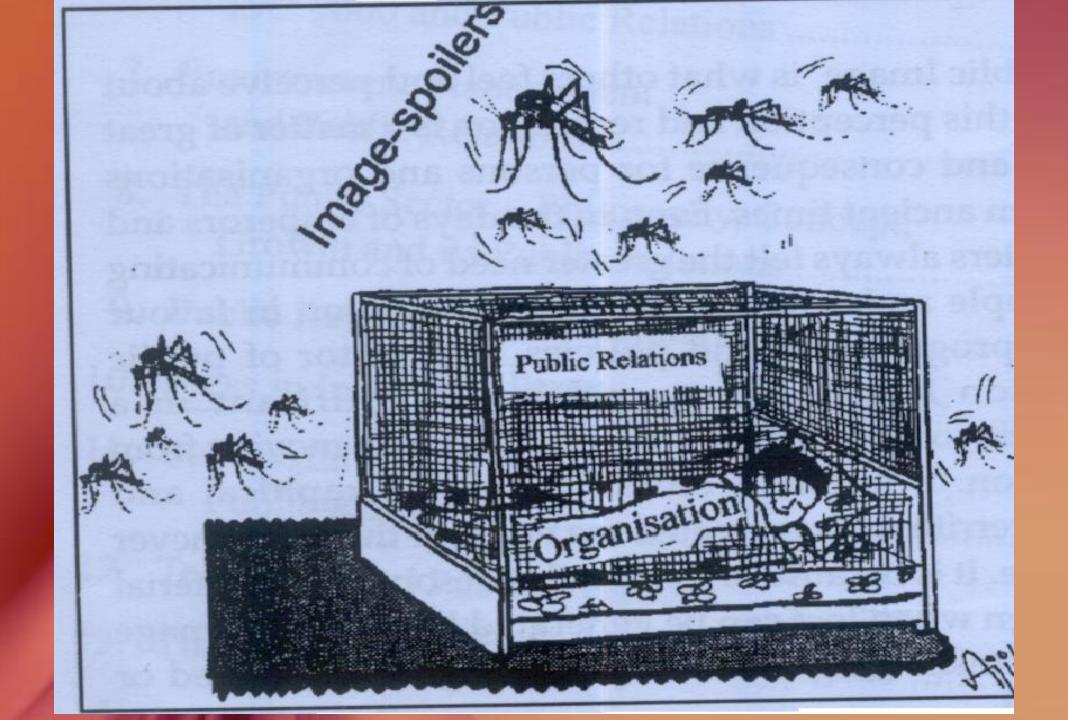
PR is changing now; becoming more professional!

#### ... PR ... PEE YAAR ....











Public Relations
is a
Two way Communication

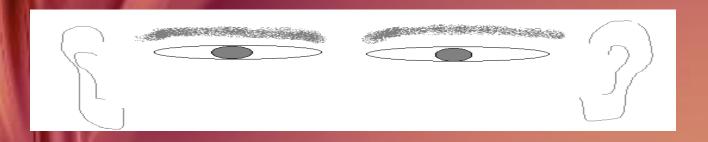
Public Relations is different from Advertising - which is paid.



PR IS 90% DOING GOOD ....AND 10% TALKING ABOUT IT!

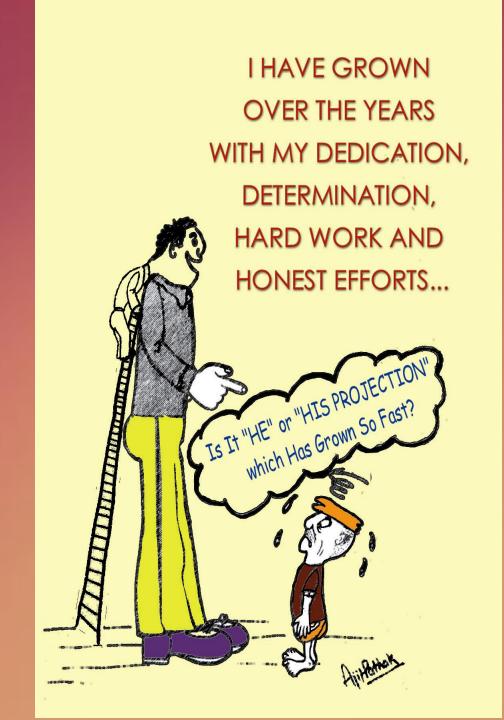


## PUBLIC RELATIONS EYES & EARS OF MANAGEMENT



- AS A SOCIAL SCIENTIST, SCANNING & UNDERSTANDING THE ENVIRONMENT IN WHICH ORGANISATION OPERATES
- ADVISING MANAGEMENT OF PUBLIC PERCEPTION AND EXPECTATIONS
- KEEPING VIGIL ON INDUSTRY / COMPETITORS



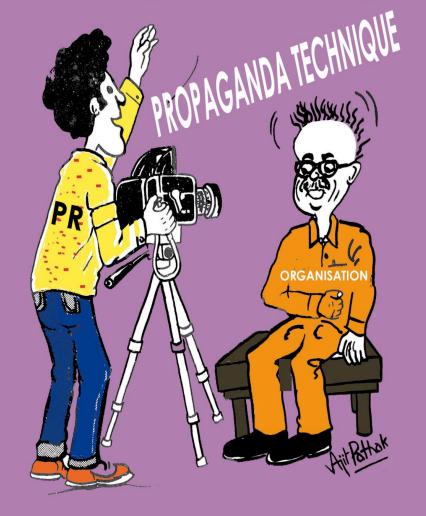


PR NOT A FALSE PROPOGANDA TO INCREASE SALE

Don't Worry about the Photograph...

You Will look absolutely

Young and Charming



A Public Relations Person is a Visionary!

#### **Public Relations Idol**



Listen Mr. P.R.O!

You have to prepare a Press-Note on our Company's Performanceto build up a Great Image...









Public Relations can not be used as the white washing agent to cover-up misdeeds!

Public Relations is a Management Function



#### Public Relations Process

- RECOGNISING PR PROBLEM FOR THE ORGANISATION
- IDENTIFICATION OF TARGET AUDIENCE
- PLANNING AND EXECUTIING A DELIBERATE, PLANNED AND SUSTAINED COMMUNICATION PROGRAMME FOR ESTABLISHING AND MAINTAINING MUTUAL UNDERSTANDING
- LAUNCHING AN EFFECTIVE, PURPOSEFUL AND AGGRESSIVE TWO WAY COMMUNICATION PROGRAMME.
- GRADUALLY BUILDING AN ACCEPTABLE IMAGE.
- EVOLVING A FULL PROOF, FEEDBACK SYSTEM, BASED ON TRUST
- REVIEW OF PR ACTION PLAN AND RE-LAUNCHING.

### Target Audience?

A Particular group of people, identified as the intended recipient of message or to be influenced by the Public Relations Efforts.



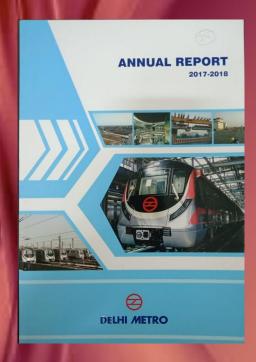
### Media Management

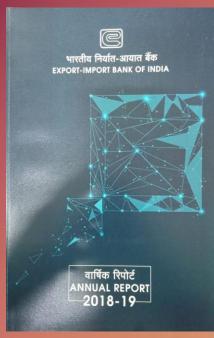


Press Conferences
Press Releases
Press Visits
Exclusive Interviews
Social Media

Indirect routs

### Annual Reports



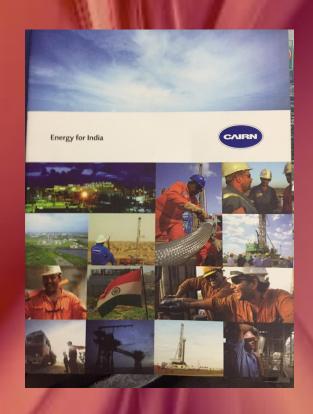


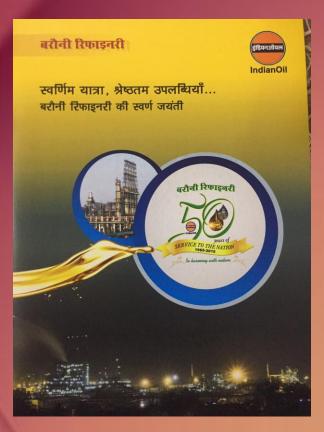


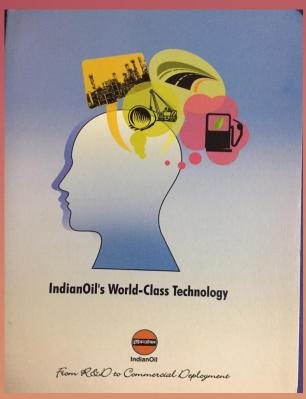
### Coffee Table Book



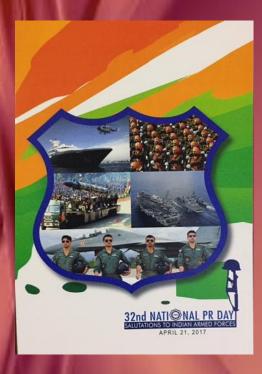
### Corporate Brochure

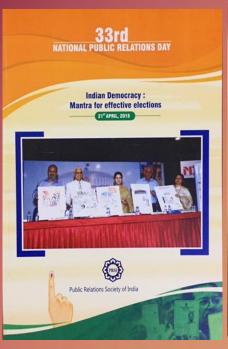


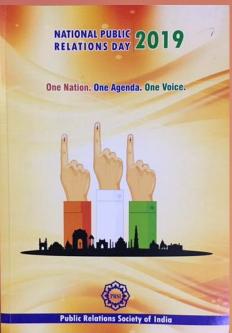




### **Special Reports**





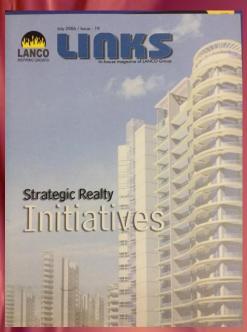


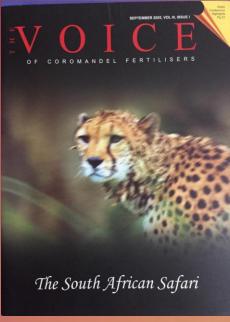
### Sustainable Development Report





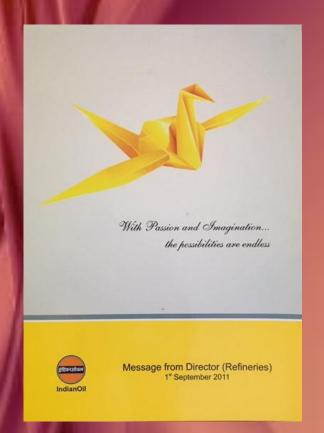
#### House Journal/ News Letter

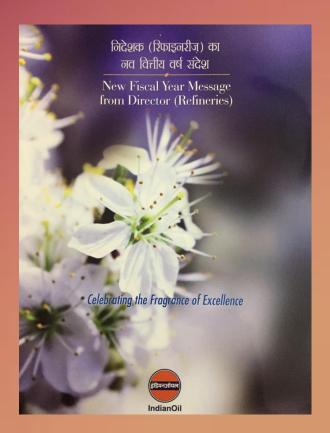




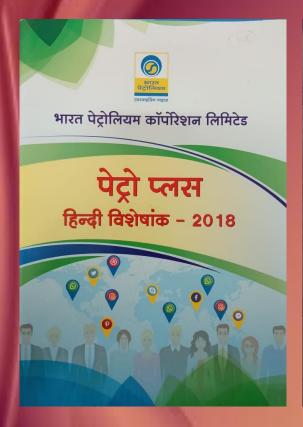


## Top Management Messages / Speeches





## Publications to mark an Occasion





## Product Catalogues







## Corporate Films

#### Exhibitions

Exhibitions are wonderful platform to show-case your organization and directly connect with the target audience. Innovation, out-of-box ideas and creativity are highly appreciated here.







# Corporate Social Responsibility





## Social Media Management

#### **Every Person with a mobile is a journalist today!**





#### Detailing Event Management

- Theme
- Signature line
- Colour scheme
- Invitation
- Branding
- Stage
- Film / Presentation
- Speeches

#### Backing up Event Management

- Advertisements
- Promos
- Media Management/ Media Room
- Minute-to- minute programme
- Sitting Arrangement
- Event of Inauguration / unveiling
- Publications
- Mementoes
- Citations

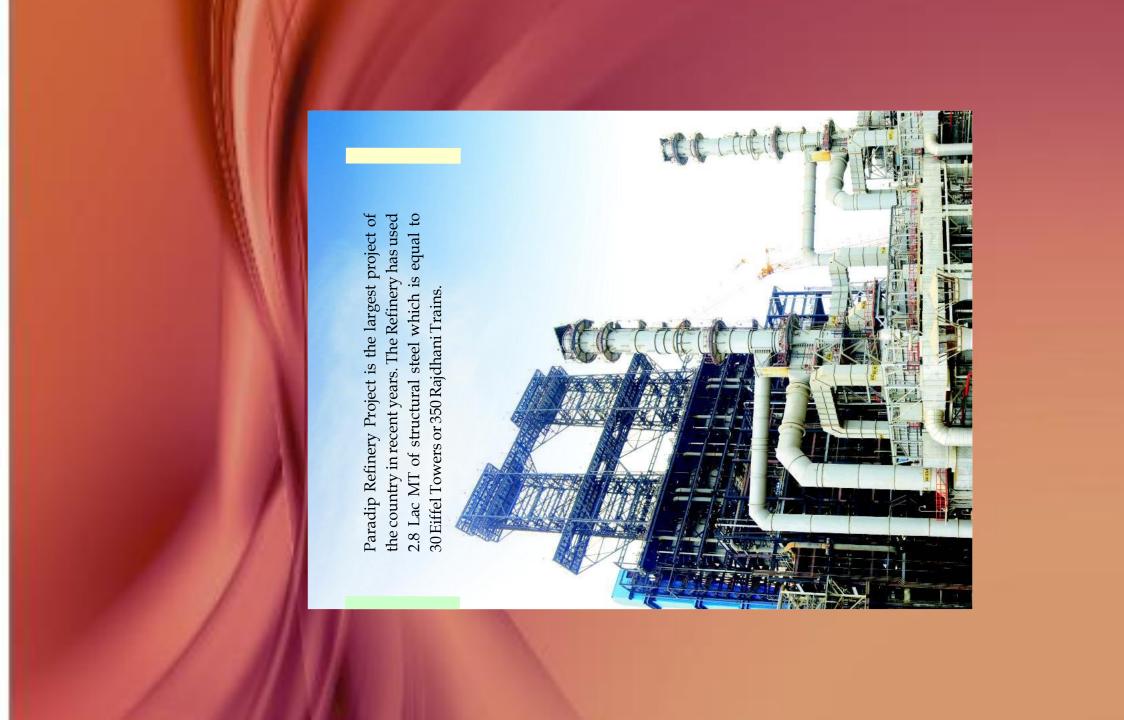
#### **Speech writing / Messages for CEOs**

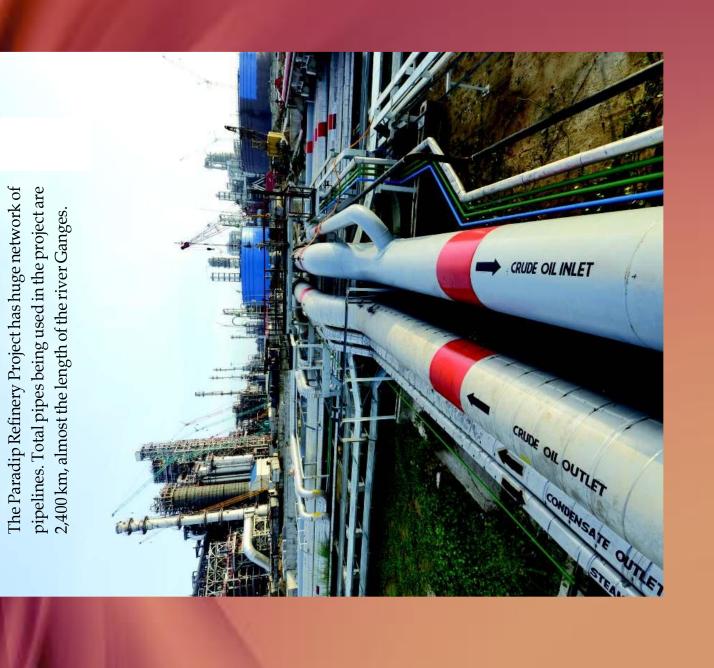
- Appropriate occasions
- Themes
- Research
- Designing and presenting
- Appropriate Photos
- Appreciating contributions

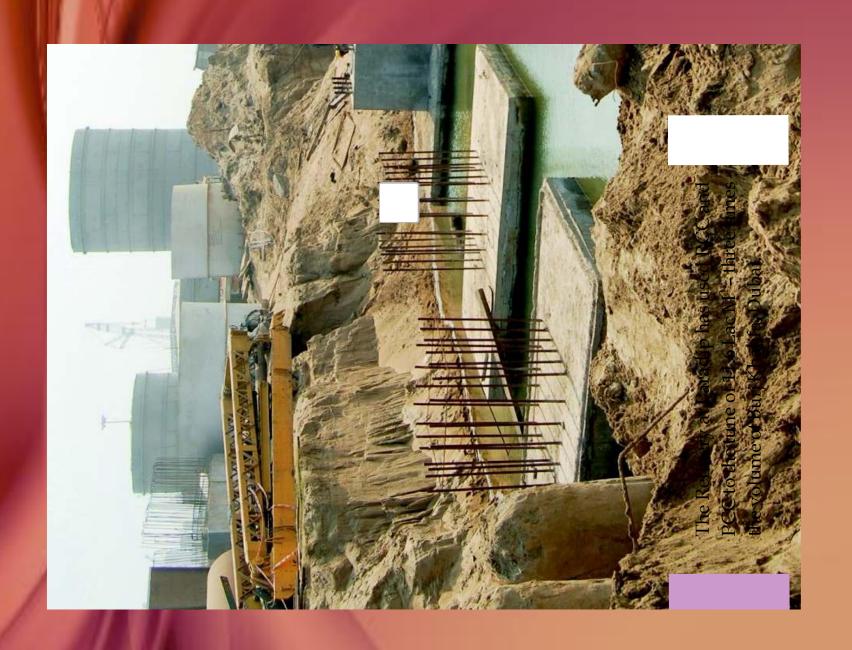
## Advertising

Effective Advertising has to touch your emotions or generate your interest or draw your attention towards the desired message be it Print, electronic or outdoor.













Would you like to dance on the tune of this world or you believe in changing the world with the power of Public Relations?

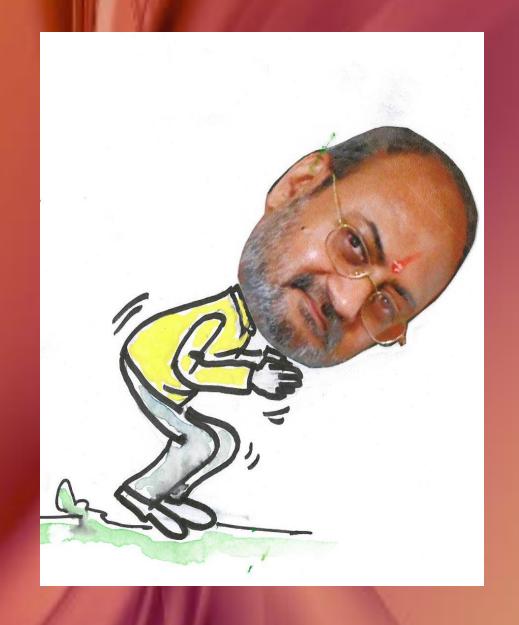
# Let the Public Relations change the world Achieve progress through harmony across the world!!



## The whole new world of opportunities is waiting for you.

### वसुधैव कुटुम्बकम्

Vasudhaiva Kutumbakam," rooted in ancient Sanskrit, means "The world is one family." This concept, translated as "One Earth, One Family, One Future," emphasizes global unity and interconnectedness.



### Thank You!